

# MAXIME BERROU

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## EDUCATION

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**CY Cergy Paris Université & ESSEC Business School** *Fall 2025 (expected)*  
PhD in economics  
Supervisor: Pamela Bombarda  
Doctoral visiting at King's College, London (*March 2025-June 2025*)

**Sciences Po Saint-Germain-en-Laye** *June 2021*  
Specialty: economics and finance  
External mobility at Fudan University, Shanghai (*September 2018-June 2019*)

## RESEARCH

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**Trade, Local Labor Market Institutions and Informality** September 2021-*present*  
*Co-authors: Pamela Bombarda (CYU) and Maria Bas (Paris-1)*

We estimate the effects of exogenous trade reforms on informality using firm-level and worker-level data from India. Our results suggest that greater access to foreign inputs formalizes the economy by increasing firms' formal labor demand. Effects appear stronger in states with rigid labor regulations relative to states with flexible ones.

*Presentations: CITP (Nottingham, 2024), Thema internal seminar (CYU, 2024), ETSG (Athens, 2024), Young researcher seminar (Paris 1, 2024), Economic Brownbag Seminar Series (KCL, 2025), EEA Congress (Bordeaux, 2025), EGI Bari (2025)*

**Domestic Tax Reform and the Sourcing of Inputs** February 2024-*present*

I use product-level panel data on formal manufacturing firms from 2012 to 2020 to estimate the effects of a 2017 indirect tax overhaul in India on firms' decision to engage in international trade. I first show that import growth decreased sharply after 2017, especially for final and low-quality goods. Then, using a triple-differences methodology, I show that higher GST rates are associated with greater domestic sourcing relative to international sourcing. The results are robust to alternative possible explanations. Those results suggest a non-neutrality of indirect taxation in the presence of multiple rates and exemptions.

*Presentations: Thema internal seminar (CYU, 2024), Econ reading groups (KCL, 2025), Junior Research Day (QMUL, 2025), ETSG (Milan, 2025)*

## ACHIEVEMENTS

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Grant for international doctoral visiting (€2100) *2024*  
Excellence scholarship, awarded by CYU *2020*

## TEACHING

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Economic Policy (2A) – *Sciences Po Saint-Germain-en-Laye* *2022 - present*  
Principles of microeconomics (L1) – *CY Cergy Paris Université* *2021-2022*  
International macroeconomics (L2) – *CY Cergy Paris Université* *2021*

## SKILLS

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**Programming Languages** Python, Stata and Latex